



## **Cylon Technology**

Cylon Technology is a subsidiary of Sakhumnotho Investment Services and is the leading provider of Contract Lifecycle Management solutions in Africa, representing the world leader, Upside Software, throughout the region. Cylon Technology is the highest certified Upside Software partner and was the first Upside Software partner globally. Together Cylon and Upside have undertaken numerous implementations at organisations in South Africa. Upside Software develops and markets Contract Lifecycle Management (CLM) Software and related solutions to customers' world-wide and is ranked #1 in Enterprise Contract Lifecycle Management software by all the major industry analysts. Upside Software delivers solutions globally through its head office in Edmonton, Alberta, Canada and its global partner network. The company has zero debt, is profitable and has experienced consistent triple digit year-over-year revenue and profit growth.

### **Products**

#### ***UpsideContract***

Facilitates the entire Contract Management process for your organisation and its stakeholders, from RFQ to renewals. The tool offers users the ability to manage compliance, templates, performance, deliverables, risk, renewals, amendments, contract requests and much more. It manages all types of contracts, including supplier (buy side), customer (sales side) and non-monetary agreements (e.g. NDA, employment, Intellectual Property, etc.).

#### ***UpsideContract-LITE***

A scalable version of our enterprise-class solution with full integration options and capabilities – all in a package that can be scaled up or down to meet specific requirements. UpsideContract-LITE easily integrates with other Upside Software products as well as ERP, CRM, document management and/or supply management systems.

#### ***UpsideRFX***

Provides RFX publishing capabilities and gives vendors the ability to self-subscribe to specific categories of tenders to allow the system to publish opportunities to potential suppliers. The tool also enables procurement professionals to develop RFX (RFP, RFI, RFQ, etc.) and manage the entire RFX process, including evaluations and scoring.

#### ***UpsideForms***

UpsideForms provides users of the Upside Software product suite with the capability to define and configure rich, highly dynamic, custom forms using industry standard XML. Forms are rendered in a browser environment for fast, efficient, and accurate input by internal and/or external users.

#### ***UpsideBilling***

Handles incoming billing, fully integrating with your AP systems, and does not duplicate functionality in existing ERP applications. The software handles invoices pertaining to contracts/purchase orders as well as those that are not related to a contract/PO. Additional information on our products can be found at:

<http://www.upsidesoft.com/Upside+Software/Products/Overview.htm>

### **Services**

Cylon Technology complements the #1 rated Upside Software product suites with comprehensive services. Additional information on our services can be found at:

[http://www.cylon.co.za/Services/services\\_home.html](http://www.cylon.co.za/Services/services_home.html)

Cylon Technology can be contacted on 086 111 4285